



Discipline
Results
Integrity
Valued Partner
Experience

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Relationships Matter



Investment Criteria

- Closed KCP VI in 2023
- Control investments in lower middle market companies located in the eastern half of the U.S. and Canada
- Revenue of \$10 – 50 million and EBITDA of \$1 – 6 million
- Prefer founder / family-owned businesses
- Identifiable growth and value creation opportunities
- Strong operating cash flow margins
- Defensible market positions
- Manageable customer concentrations

Current Investments



Manufacturer of branded all-natural Hispanic food



Supplier of premium sports nutrition products



Canada-based branded cheese manufacturer



Digital video advertising creative agency



Cosmetics packaging manufacturer



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Focused Investment Strategy

Branded Food & Beverage

- Better-for-You
- Ethnic Specialties
- Health and Wellness
- Pet Foods / Treats

Precision Manufacturing / Engineered Products

- Medical Device Components
- Aerospace & Defense
- Engineered Products
- Test / Measurement

Business Services

- EH&S Services
- Marketing Services
- Business Process Outsourcing

Areas of Focus

Relevant Experience

AUTHENTICFOODS

MicroGroup®

ES EnviroScience
Excellence In Any Environment

PESCIENCE

ARCH®

CHAMBER.MEDIA

Growth Oriented Business Builders

- Focused on businesses that serve growing markets and have a proven track record of growth
- Leverage the firm's experience and resources to help lower middle market businesses build the infrastructure necessary to pursue attractive growth opportunities

Leadership Development



Build & Grow Strong Leadership Teams

Infrastructure Investment



Invest in Facilities, Equipment & Systems

Data-Driven Decisions



Measure, Collect & Analyze Data to Make Better Decisions

Sales/Marketing Investment



Develop an Effective Sales & Marketing Engine

Strategic Planning



Implement Actionable Strategic Plans